

Niskayuna Athletics Booster Club, Inc.
Board of Directors
Meeting Date: March 1, 2023
Meeting Location: Virtual <https://meet.google.com/eyt-pyjf-nae>

1. Call to Order by Andy Katz at 7:02
2. Roll Call of Officers and Directors to ensure quorum (Currently 11 directors so 6 directors are needed to be present for a quorum per Article VI(I))

Andrew Katz	Present
Corey Ausfeld	Present
Therese Assalian	Present
Frank Ferrucci	Present
Terri Dutcher	Present
Mathew Tully	Present
Greta Jansson	Present
Lori Birmingham	Present
Sara Najafipour	Present
Danielle Marquis	Present
Larry Gillooley	Present

3. Minutes: Motion to waive the reading and approve the minutes from our February 1, 2023 meeting by the President and seconded by Co-President.

All in Favor: 11 Opposed 0 Abstain 0

4. Officers' Reports

- i. President's Report Andrew Katz
 - a. Thank you to parents who ran Winter Concessions
 - b. After talking to Vincent Bianchi and the president of the former Booster Club, it was agreed that the former club will present four scholarships of \$500 each, to senior athletes this year as they have in the past. This generous offer will give the new club time to fundraise to take over this Niskayuna tradition in the years going forward.
- ii. Co-President's Report Corey Ausfeld
 - a. \$250 was received from AD Larry Gillooley for the account of the Niskayuna Boys' Volleyball team, after a fundraiser.
 - b. Headway has been made in gaining sponsorships and memberships for the Club. This will be discussed further in the Membership report.
- iii. Vice President's Report Therese Assalian
 - a. Therese added to Andy Katz's mention of the Winter Concessions, mentioning the integral roles of Lori Birmingham and Michelle Booth.

- b. Additionally, Karen Lasher (School custodial manager) and McKenzie (custodian) were especially helpful, as is the whole department.
 - c. There will be a meeting of the Concessions committee to discuss changes in the future, including streamlining the process and trying to involve more parents and students.
 - iv. Treasurer's Report Frank Ferrucci
 - a. Budgetary Report was given; the reports will be available on the Booster Club website.
 - b. Reports included Statement of Activities; Sports Team Accounts; Donations from sponsors; Membership fees; Concession payouts and Concession receipts.
 - c. The Club has \$12,500 on hand.
 - d. Holding meetings on the second Wednesday of the month would allow Frank time to assemble and present a spreadsheet of the full month prior. This will be discussed in New Business.
 - v. Secretary's Report Terri Dutcher
 - a. Minutes from the February 1, 2023 Board of Directors meeting will be posted on the website this week, since they have now been read and approved.
 - b. There will be a Newsletter created and shared in the future, covering the Winter Sports results.
 - vi. Parliamentarian's Report Nothing to report
- 5. Committee Reports
 - i. Audit Committee Nothing to report report
 - ii. Banquet Committee Greta Jansson
 - a. Some questions have been raised about banquets. There are several documents posted on the Niskayuna Athletics Booster Club (NABC) website to assist with locations, funding and documents to use for tax-exempt purposes.
 - b. Banquets may be held off school grounds, according to AD Larry Gillooley. Often, it depends on the parent(s) in charge of planning, as well as the amount of personnel involved.
 - c. Should a team opt for the school location, there is NO fee for using it. It is the expectation that the cafeteria/room, etc will be left the way it was found.
 - d. Traditionally, the cost of the banquet is offset by the fees charged to the students and parents to attend.
 - e. The Booster Club will cover the cost(s) for any coaches who are paid by the District.
 - f. This process can be alleviated by having a team manager/team director in charge of planning, as opposed to the coach.

- g. Teams for winter sports have either had banquets already, or are in the planning stages.
- iii. Budget Committee Nothing to report
- iv. Council of Captains Nothing to report
- v. Council of Coaches Nothing to report
- vi. Concession Committee Lori Birmingham
 - a. Committee has been discussing possible changes, opportunities to earn more money for the Club—which leads to more money available for the sports teams.
 - b. Involvement of different sports helping considered (out of season)
 - c. No Concessions will be held for spring sports this year.
- vii. Executive Committee Nothing to report
- viii. Fundraising Committee Sara Najafipour
 - a. This committee had a meeting in February
 - b. Future fundraising possibilities were discussed, with details to follow
 - i. Online Auction, donations from local businesses
 - ii. Restaurant fundraisers (Blaze, Chipotle, etc)
 - iii. Lists created for teams of fundraisers that have worked well
 - iv. May 2024 will be the first major fundraiser event, that is mentioned on the various membership levels.
- ix. Membership Committee Danielle Marquis
 - a. Packages have been created and posted on the Niskayuna Athletics Booster Club page.
 - b. Individual memberships have five levels. There are currently 31 members, with very little promotion.
 - c. Business sponsorships also have five levels, with 5-6 sponsorships sold already.
 - d. In-kind donations are also accepted from businesses.
 - e. Thank you letters go out with each donation
 - f. A template to be shared with coaches has been developed. It is hoped that these will be used to publicize the club to the parents of athletes participating in spring sports. Fall in the fall, Winter next winter.
 - g. Next month focus: A letter from the club posted to Parent Square, to provide a boost in membership.
 - h. Giveaway items (swag) will be distributed later in the spring, to allow for purchase of higher volume discounts.
 - i. There will soon be a direct link to the Booster Club page posted on the School Athletics page, as per a conversation between the club president and the Superintendent of Schools.

- x. Nomination Committee Nothing to report
- xi. Special Committees None
- xii. Ad hoc Committees None

6. School Board Member’s Report Judy Tomisman
- a. Too early for specific numbers, but it is the goal that all teams funded this school year will continue to be funded next year.
 - b. Modest increases have been budgeted at this time
 - c. Potholes will be addressed AFTER construction projects are completed. Temporary cold patches are being used in the meantime.
 - d. Routine maintenance is built in the budget.
 - e. Remember to visit the school websites for progress updates on the various construction projects.

7. Athletic Director’s Report Larry Gillooley
- a. Gave overview of the winter season results
 - b. Spring transitions:
 - i. March 9, Preseason Coaches mandatory meeting
 - ii. March 13, practices for grades 9-12 begin
 - iii. March 27, Modified practices begin (as mandated by the state)
 - c. Turf will be able for some practices, but once the temperatures have been warm enough the building of the track takes precedence.
 - i. Track and baseball will be held offsite.
 - ii. Softball will continue to be held at VA
 - iii. Lacrosse has the front fields, some games at Union College, possibly the turf for practices.
 - d. Drainage work is ahead of schedule

8. Team Director Reports: None, as these positions are being filled/created as we go

- i. Alpine Ski Boys Vacant
- ii. Alpine Ski Girls Vacant
- iii. Baseball Vacant
- iv. Basketball Boys Vacant
- v. Basketball Girls Vacant
- vi. Bowling Boys Vacant
- vii. Bowling Girls Vacant
- viii. Cheerleading Vacant
- ix. Crew Boys Vacant
- x. Crew Girls Vacant
- xi. Cross Country Boys Vacant
- xii. Cross Country Girls Vacant
- xiii. Field Hockey Vacant
- xiv. Football Vacant
- xv. Golf Vacant
- xvi. Ice Hockey Vacant

- xvii. Indoor Track Boys Vacant
- xviii. Indoor Track Girls Vacant
- xix. Lacrosse Boys Vacant
- xx. Lacrosse Girls Vacant
- xxi. Outdoor Track Boys Vacant
- xxii. Outdoor Track Girls Vacant
- xxiii. Soccer Boys Vacant
- xxiv. Soccer Girls Vacant
- xxv. Softball Vacant
- xxvi. Swimming/Diving Girls Vacant
- xxvii. Swimming/Diving Boys Vacant
- xxviii. Tennis Boys Vacant
- xxix. Tennis Girls Vacant
- xxx. Volleyball Boys Vacant
- xxxi. Volleyball Girls Vacant
- xxxii. Wrestling Boys Vacant
- xxxiii. Wrestling Girls Vacant

9. Unfinished (old) Business None

10. Privilege of the Members
- a. No questions asked
 - b. 13 Community members attended the online meeting

(Any member may raise issues, concerns, or ask questions for a maximum of 3 minutes per member and for a cumulative maximum of 30 minutes for all members. The President or other Directors should attempt to address any issues but this time isn’t to debate with members)

11. New Business
- i. Appointment of Team Directors
 - a. Moved by Greta Jansson ; seconded by Corey Ausfeld
 - b. Golf, Boys’ Erin Massaroni
 - c. Golf, Girls’ Michael Barberich
 - d. Volleyball, Boys’ Matt Petrangelo
 - ii. Authorization of the President and Co-President to spend up to \$500 per month each for ordinary expenses while a budget is being drafted for the 2023-2024 fiscal year.
 - a. Moved by Mat Tulley, seconded by Greta Jansson
 - iii. Authorization for the Allocation form that was discussed earlier
 - a. Moved by Greta Jansson, seconded by Frank Ferrucci

- iv. Change the Board of Directors meetings to the 2nd Wednesday of each month starting in May 2023
 - a. Moved by Corey Ausfeld , seconded by Theresa Assalian

- v. Topics from the floor
 - a. Definition requested of Team Directors. Explanation given, as well as notices on Booster Club website
 - b. Lori Birmingham volunteered to be Team Director for Girls’ basketball. Approval of that and any others will occur at the April meeting.
 - c. Online Allocation Google form was shared, for teams to use to request reimbursement
 - d. Therese Assalian reminded all present at the meeting that all club members are voting members, as per the bylaws–not just the Board of Directors
 - e. The Niskayuna Athletics Booster Club will be the recipient of a donation from The Broken Inn for the month of May 2023. This is a generous offer and continues the business’ “NiskaUnity” initiative that has benefited our greater community since they opened for business in March 2022. The Broken Inn is located on Nott Street.

12. Executive Session None

13. Announcements from the President

- a. Upcoming Board of Directors Meetings
 - i. April 5, 2023
 - ii. May 12, 2023
 - iii. June 10, 2023

14. Adjournment at 8:05 p.m.

- a. Moved by Corey Ausfeld, seconded by Greta Jansson

Respectfully submitted,

Terri Dutcher