

Niskayuna Athletics Booster Club, Inc.
Board of Directors
Meeting Date: January 10, 2024 at 7:00 pm
Meeting Location: Virtual

1. **Call to Order, 7:00**
2. **Roll Call of Officers and Directors** to ensure quorum (Currently 11 directors so 6 directors are needed to be present for a quorum per Article VI(I))

Andrew Katz	Present
Corey Ausfeld	Present
Therese Assalian	Present
Frank Ferrucci	Present
Terri Dutcher	Present
Greta Jansson	Absent
Lori Birmingham	Present
Sarah Johnson	Present
Danielle Marquis	Present
Larry Gillooley	Present

3. **Minutes:** Motion to waive the reading and approve the minutes from our November meeting

All in Favor: 8 Opposed 0 Abstain 0

4. **Officers' Reports**

- i. President's Report Andrew Katz
 - a. Impressive progress in our one year of existence as a Booster Club
- ii. Co-President's Report Corey Ausfeld—nothing to report
- iii. Vice President's Report Therese Assalian
 - a. Good progress & community engagement
 - b. Hannaford bag sales generated \$251
 - c. Team store update: Sales of roughly \$12,000, which gives the club an \$850 credit
 - d. Many sports teams making orders—would be good to investigate vendors outside of BSN. Also, to try to get teams to the same site.
- iv. Treasurer's Report Frank Ferrucci
 - a. Financial materials posted on the website
 - b. Highlights: banquets were held with help from our tax-exempt status for payment
 - c. Smaller concessions, since it's all indoor sports at the moment

- d. General fund is at almost \$25,000; from this, \$2500 is going toward the Stadium project; \$3000 will go toward senior scholarships
- e. Recommendation to open up an additional M&T account, to generate more interest. Motion made by Sarah, seconded by Corey, unanimously passed.
- f.
- v. Secretary's Report Terri Dutcher—nothing to report

5. Committee Reports

- i. Banquet Committee Greta Jansson—given by Frank
 - a. There's a lull in the banquet season
 - b. 6 were held in the fall that we were part of, including 4 at The Edison Club
- ii. Concession Committee Lori Birmingham
 - a. We are doing fine indoors; less hectic with only one to run and basketball families used to doing it.
 - b. Girls teams use Sign Up Genius; the DiCaprios run boys signups.
 - c. Wrestling said they did not want to run concessions, since they couldn't get parent involvement. They did have a tournament and ran their own concessions, using some of the Booster Club supplies.
 - d. Limited space for frozen items; small fridge is used for drinks and such.
 - e. Raised \$1550 at the packed Colonie game last Friday (1/5/24)
- iii. Membership Committee Danielle Marquis

Activity Highlights:

- a. Sent all thank you notes for monthly donations.
- b. Outreach to local businesses regarding sponsorships. No responses.
- c. Sent end of year donation requests to all current members, sponsors and donors. Only response centered around stadium entry building project - forwarded to co-presidents.

Membership Highlights:

- d. \$5,330 (gross). No change from last meeting
- e. 77 current members. No change from last meeting.

Sponsorship Highlights:

- f. \$14,600 (gross) in sponsorship fees since formation. No change since Dec.
- g. 21 current sponsors. No change from last meeting.

Upcoming Plans:

- h. Follow up w/ John Moscov regarding US Army and other potential sponsors.
- i. Share outreach letter template.
- j. Annual event support and associated sponsor/member outreach.

k. Order additional pull up banners to include sponsors not currently reflected for the Winter season concession stand. Order signage for annual event.

- iv. Fundraising Committee Sarah Johnson
- a. The Annual Gala is proposed for The Ritz on Union St. They are a club sponsor and a local Niskayuna business.
 - b. It is smaller than the Desmond, but Anthony was very responsive and open to our needs for the event. The capacity is 75 for a sit-down dinner at roughly \$50 per person.
 - c. The proposed date for the event is April 17, 2024. Sarah made a motion, Frank seconded, the Board approved this unanimously.
 - d. Are there any particular needs or athletic interests that should be highlighted at the Gala, through the fundraising auction within the Gala? If so, suggest them prior to the next meeting.
- v. Budget Committee Frank Ferucci
- a. Six month window allows a look at our progress and projections
 - b. The main difference between July-Dec 2023 to Jan-June 2024 is the outlay of funds
 - c. We are ahead now, but more expenditures are coming up in the spring.

6. **School Board Member's Report** Jessica LaFex
- a. Discussed the upcoming Referendum vote being held on Feb 13. Information was shared throughout the District today.
 - b. The project is for \$47.1 million. It will cover renovations/improvements at VA, all 5 elementary schools, and the HS auditorium roof. The expense is 85% funded, with a levy of \$42 per home depending on the home value.
 - c. Prior to that, there will be 3 public information, Town Hall-type sessions:
 - i. Jan 16, 7:00 at the HS
 - ii. Jan 30, 6:30 at VA
 - iii. Feb 1, 6:30 at each of the five elementary schools.
 - d. Additionally, all school principals have information should you not be able to attend a meeting.
 - e. Should anyone have any questions about this or other issues, feel free to contact Jessica LaFex.
 - f. The Policy Committee will be discussing fundraising practices regarding sports teams at a meeting on Jan 16 at 5:00. This information was in answer to a question from this group.

7. **Athletic Director's Report** Larry Gillooley
- a. Lary provided an update on the status and accomplishments of the winter sports teams, prior to leaving for a Niskayuna wrestling match. All are doing well and representing the school effectively.
 - b. Niskayuna might be hosting a couple of sectional events for their own teams, but nothing beyond that. Most sports move to a neutral site beyond the first round.

- c. Spring sports begin the 2nd week of March. A new offering will be Flag Football for girls.
- d. A question was raised about whether the back entrance by the basketball courts would be used in the future.. It is paved and marked for up to 40 parking spots back there, but there wasn't a definitive answer.
- e. The baseball and softball fields are completed! The only thing needed is dug out furniture.

8. Team Director Reports—none tonight

i.	Alpine Ski Boys	Vacant
ii.	Alpine Ski Girls	Vacant
iii.	Baseball	Vacant
iv.	Basketball Boys	Vacant
v.	Basketball Girls	Vacant
vi.	Bowling Boys	Vacant
vii.	Bowling Girls	Vacant
viii.	Cheerleading	Vacant
ix.	Crew Boys	Vacant
x.	Crew Girls	Vacant
xi.	Cross Country Boys	Vacant
xii.	Cross Country Girls	Vacant
xiii.	Field Hockey	Vacant
xiv.	Football	Vacant
xv.	Golf Boys	Erin Massaroni
xvi.	Golf Girls	Michael Barberick
xvii.	Ice Hockey	Vacant
xviii.	Indoor Track Boys	Vacant
xix.	Indoor Track Girls	Vacant
xx.	Lacrosse Boys	Christina Calabrese
xxi.	Lacrosse Girls	Sarah Ciesinski
xxii.	Outdoor Track Boys	Vacant
xxiii.	Outdoor Track Girls	Vacant
xxiv.	Soccer Boys	Vacant
xxv.	Soccer Girls	Jean Foti
xxvi.	Softball	Jason Isabelle
xxvii.	Swimming/Diving Girls	Karen Splendido
xxviii.	Swimming/Diving Boys	Vacant
xxix.	Tennis Boys	Vacant
xxx.	Tennis Girls	Vacant
xxxi.	Volleyball Boys	Matt Petrangelo
xxxii.	Volleyball Girls	Amanda Jeffs
xxxiii.	Wrestling Boys	Vacant
xxxiv.	Wrestling Girls	Jocelyn Rockower

9. **Unfinished (old) Business**

Scholarships

- a. The district wants a form created for the Scholarship guidelines to give to athletes interested in applying. In prior years, it was based on coach recommendation. The District would like this from us by January 19.
- b. Movement made by Frank to fund six scholarships for our student-athletes at \$500 each. Seconded by Terri, approved by all.

10. **Privilege of the Members**—None to report

- a. (Any member may raise issues, concerns, or ask questions for a maximum of 3 minutes per member and for a cumulative maximum of 30 minutes for all members. The President or other Directors should attempt to address any issues but this time isn't to debate with members)

11. **New Business**

Topics from the floor

- i. Request from Amanda Nappi for \$75 to sign up for an All-American membership, in order to nominate her athletes for an award. Moved, seconded, unanimously approved.
- ii. How does a non-coach apply for a grant? For instance, if a student-athlete was raising money for a cause like leukemia. Answers: go through the process as noted on the website where the form is; we'll take it from there.
- iii. Has there ever been consideration for us to run concessions at (long) indoor track meets? While we have done things for XC and plan to for outdoor track & field, it hasn't come up for indoor—mainly because meets are off-site. A question for Coach DeRocco, possible.

12. **Executive Session** None

13. **Announcements from the President** None

14. **Adjournment at 8:30.** Next meeting is on Wednesday, February 7 at 7:00 (virtual).

Respectfully submitted,

Terri Dutcher