

Niskayuna Athletics Booster Club, Inc.
Board of Directors
Meeting Date: May 8, 2024 at 7:00 pm
Meeting Location: Virtual

1. 15.114. Call to Order, 7:00
2. Roll Call of Officers and Directors to ensure quorum (Currently 10 directors so 6 directors are needed to be present for a quorum per Article VI(I))

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| Andrew Katz | Present |
| Corey Ausfeld | Excused |
| Therese Assalian | Present |
| Frank Ferrucci | Present |
| Terri Dutcher | Excused |
| Greta Jansson | Present |
| Lori Birmingham | Excused |
| Sarah Johnson | Present |
| Danielle Marquis | Present |
| John Moskov | Present |

Also attending: Jess LaFex, Carl Mumenthey, Matt Leon

3. Minutes: Motion to waive the reading and approve the minutes from our April meeting

All in Favor: ____ Opposed ____ Abstain ____

4. Officers' Reports

- i. Co-President's Report Corey Ausfeld
 - a. No report
- ii. Vice President's Report Therese Assalian
 - a. Council of Captains is open to all students, per bylaws. They don't need to be athletes.
 - b. Goal is to match needs to support their programs with student needs to get service hours for college applications and the like.
- iii. Treasurer's Report Frank Ferrucci
 - a. \$3800 in concession revenue.
 - b. \$1000 in sponsorship revenue.
 - c. \$2600 in Gala revenue. More to come due to holdback. \$3000 in expenses from venue. More to come. Event came in under budget.
 - d. Interest income on money market fund.
 - e. Detailed financial reports on website.

- iv. Secretary's Report Terri Dutcher
 - a. No report
- 5. Committee Reports
 - i. Banquet Committee Greta Jansson
 - a. No report.
 - ii. Concession Committee Lori Birmingham
 - a. Track Invitational was the largest event of the year for concessions. Niskayuna vs. Colonie/Shen track meet was also a big success.
 - b. Great source of revenue for Booster Club in general.
 - iii. Membership Committee Danielle Marquis
 - a. 2 new members since last meeting. 1 new sponsor (Prima Pizzeria) since last meeting.
 - iv. Fundraising Committee Sarah Johnson
 - a. The Annual Gala was a success. Tried various things to build support and engagement within the community. Continuing that experimental approach with community interviews.
 - b. Social media following on Instagram and Facebook is building, especially with engagement with sponsors and sports events.
 - c. Currently researching venues and dates for next year to get on the calendar. Will be going with a larger venue based on this year's success.
 - d. Setting up a table at Niska Day to spread awareness about the club. Will be selling Nisky gear for a fundraiser.
 - e. Next month's agenda - focus on developing a resolution to add Communications Chair so, if approved, we can begin recruiting for that position over the summer.
 - v. Budget Committee Frank Ferucci
 - a. Biggest positive revenue fluctuation is concessions. More successful than we thought it'd be.
 - b. Booster Club general fund portion of Stadium Entryway project was positive fluctuation Fundraising line item.
 - c. Concessions materials over budget due to success. Offset by higher than planned revenue.
 - d. Gala expenses not fully reflected yet. Timing issue.
- 6. School Budget Proposal Report Carl Mummenthey & Matt Leon
 - a. Reviewed 9 broad budget priorities. Based on Thought Exchange feedback from the community.
 - i. Includes transition to the new Niskayuna nickname. Currently preparing to put a range of potential names out for community vote.
 - ii. We are also planning to appeal the decision to change name with State Ed based on some one off exceptions made elsewhere in the state. If appeal is

unsuccessful, then we'll proceed with the new nickname process already underway.

- b. Budget increase 2.75%. 2% tax levy increase (below 2.08% cap).
 - c. \$1.86M in new educational investments. Adding a substantial number of FTEs (e.g., New alternative education programming, continued expansion of special education continuum, closeout of Federal COVID grant era, student social/emotional support, professional development, UPK, launch of girl's flag football and unified bocce, expansion of athletic training services, facilities improvements and re-introduction of community education).
 - d. Debt service decreased \$1.97M due to the initial capital project nearing completion. Other capital projects will be starting to phase in.
 - e. \$38K in budget for transition to new nickname branding for uniforms, scoreboards, etc. Does not include investment needed to update the field. That will be a capital project.
 - f. Two candidates for two seats on board (Ehasuyi Gomes and Howard Schlossberg)
 - g. Bus purchase proposition. Includes two electrical buses partially funded through state incentive program.
 - h. Proposition for new capital reserve (10 years, with funding limit of \$25M).
 - i. Voting at Niskayuna High School Band Room 7am-9pm on Tuesday, May 21. Absentee and early mail ballots available by calling the District Clerk.
7. School Board Member's Report Jessica LaFex
- a. Draft copy of updated fundraising policy to be sent to Booster Club leadership for review/feedback. Continued conversations about fundraising policy in upcoming policy meeting. Plan is to make clear policy regarding necessary equipment (e.g., softballs) vs. luxury items per sport.
 - b. Coordinating with athletic leadership and coaches due to some nuances of certain sports (e.g., wrestling or swim uniforms). School is prepared to cover the cost of necessities. Fundraising through Booster Club will be the primary channel and fundraising focus should be on luxuries (vs necessities).
8. Athletic Director's Report John Moscov
- a. No report.
9. Team Director Reports: none given this evening.
- i. Alpine Ski Boys Vacant
 - ii. Alpine Ski Girls Vacant
 - iii. Baseball Vacant
 - iv. Basketball Boys Vacant
 - v. Basketball Girls Vacant
 - vi. Bowling Boys Vacant
 - vii. Bowling Girls Vacant
 - viii. Cheerleading Vacant
 - ix. Crew Boys Vacant
 - x. Crew Girls Vacant
 - xi. Cross Country Boys Vacant
 - xii. Cross Country Girls Vacant
 - xiii. Field Hockey Vacant
 - xiv. Football Vacant

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| xv. | Golf Boys | Erin Massaroni |
| xvi. | Golf Girls | Michael Barberick |
| xvii. | Ice Hockey | Vacant |
| xviii. | Indoor Track Boys | Vacant |
| xix. | Indoor Track Girls | Vacant |
| xx. | Lacrosse Boys | Christina Calabrese |
| xxi. | Lacrosse Girls | Sarah Ciesinski |
| xxii. | Outdoor Track Boys | Vacant |
| xxiii. | Outdoor Track Girls | Vacant |
| xxiv. | Soccer Boys | Vacant |
| xxv. | Soccer Girls | Jean Foti |
| xxvi. | Softball | Jason Isabelle |
| xxvii. | Swimming/Diving Girls | Karen Splendido |
| xxviii. | Swimming/Diving Boys | Vacant |
| xxix. | Tennis Boys | Vacant |
| xxx. | Tennis Girls | Vacant |
| xxxi. | Volleyball Boys | Matt Petrangelo |
| xxxii. | Volleyball Girls | Amanda Jeffs |
| xxxiii. | Wrestling Boys | Vacant |
| xxxiv. | Wrestling Girls | Jocelyn Rockower |

10. Unfinished (old) Business

- a. None

11. Privilege of the Members (Any member may raise issues, concerns, or ask questions for a maximum of 3 minutes per member and for a cumulative maximum of 30 minutes for all members. The President or other Directors should attempt to address any issues but this time isn't to debate with members)

- a. None

12. New Business

- a. None

12. Topics from the floor

- a. Booster club would like to see more attribution of fundraising covered by Booster Club by sports benefiting from it on social media, with parents, etc.

13. Executive Session None

14. Announcements from the President None

15. Adjournment 8:10

Next Meeting is also Virtual, Wednesday June 12, 2024. 7:00 p.m.

Respectfully submitted
Danielle Marquis